

G . F SMITH

1885 ONWARDS

G . F Smith Person Specification	
POSITION TITLE:	International Paper Consultant
DEPARTMENT:	International Sales
REPORTS TO:	Director of Sales - International
LOCATION:	London (50% on international travel time required)

Essential Requirements of the role:

(A list of all the 'must haves' in terms of experience, knowledge, skills, qualifications, personal qualities)

1. Passionate about design, paper and people.
2. Dynamic and enthusiastic.
3. Self-Motivated with the ability to work independently and as part of a team.
4. Excellent communicator (verbal & written).
5. Engaging, articulate and confident.
6. Excellent organisation skills and project management.
7. Good business knowledge.
8. Bilingual English & another language (French/Spanish/Italian).
9. Willing to embrace significant periods of International travel.
10. Full UK driving licence.

Desirable Requirements of the role:

(A list of all the 'nice to haves' in terms of experience, knowledge, skills, qualifications, personal qualities)

1. Understanding of the design process.
2. Market knowledge.
3. Experience in print process & production (ideally worked for a brand or agency).
4. Sales oriented and analytic mind.
5. Keen appreciation of social media.
6. Strong ability to build up and maintain long term partnerships.

7. Degree educated preferably in a design/arts related field or business administration.

8. Any other business fluent language is a big advantage.

JR Jul 18